



# JOB DESCRIPTION - SECONDMENT

Job title	NHS Cost Recovery Support Team (CRST) – Finance Lead						
EBR Number	N/A	Reference No.	NHS-SCS1-RH- CRST-finance				
Grade	AfC band 9 (SCS1 equivalent)	Number of posts	1				
Type of Role	Non-recurrent	Category	Specialist				
NHS Staff Group:	Administrative & Clerical	Job Type	P/T Secondment/ call-off				
Directorate	Strategy & External Relations Directorate						
Division/Team	Visitor & Migrant Cost Recovery Programme						
Location	London-based, with travel	Flexible working	DH Policies Apply				
Travel requirements	Frequent	Closing Date	Rolling				
Hiring manager	Louise Norton-Smith	Room/ Building Telephone	506 / RH 020 7210 2716				

# Job summary

## Overview of the post/area of work

The Department of Health's Visitor and Migrant NHS Cost Recovery Programme, in partnership with its Arm's Length Bodies (NHS England, Monitor, NHS TDA, Health and Social Care Information Centre) and other key NHS stakeholders are responsible for implementing new systems and processes to drive up the rates of overseas chargeable patient identification and recovery of treatment costs.

The Programme seeks to establish a Cost Recovery Support Team (CRST), a small group of experienced and highly-skilled NHS staff who will provide NHS provider trusts with on-site bespoke support to improve their overseas visitor identification and cost recovery processes. In addition, the team will ensure that key stakeholders in a trust's local health economy (including commissioners and local primary care organisations) also understand the new legislation (from April 2015, subject to Parliament), incentive schemes, sanctions and associated processes designed to maximise cost recovery from EEA member states and non-EEA patients using the NHS in England.

The CRST will mirror the methodology of the already successful NHS Support Teams, deploying to trusts to carry out short, on-site diagnostic analyses and then providing each trust with a high-level report of findings and recommendations. If further support is required, this will

also be designed around the trust's specific requirements.

It is thus expected that the team will spend a significant amount of time travelling around the country once the London-based training period in December 2014/January 2015 is complete. The Finance Lead will be the lynchpin of the team, offering trusts valuable insight from an NHS finance professional's perspective, whilst providing overall leadership to the team. The ideal candidate needs more than just an NHS finance background, but real experience of managing senior individuals and of financial and behavioural change management.

## Person specification

As the role also requires the team to bring together a wide variety of stakeholders, the ideal candidate will be a current NHS employee working in a finance role at a senior level. He/she will need to have strong market intelligence and collaborative skills which will set them in good stead to identify and work with key influencers in a trust's local health economy. As a result of this mix of skills, the successful individual will play a highly specialist role within the team, providing subject matter expertise from their own professional background, as well as leading from the front and ensuring the team is being deployed to its optimum capacity.

#### **Contract details**

This opportunity is available on a <u>secondment</u> to the Department of Health on a <u>part-time basis</u> between December 2014 and July 2015 (guaranteed up until April 2015). There will be a minimum number of days required, although timings will be negotiable. Job-specific training will take place in the first few weeks.

#### Team structure

The Cost Recovery Support Team members are being recruited on the basis of their NHS experience, specialisms and seniority. The team will also include:

- o an AfC band 8d (or equivalent) clinician;
- o an AfC band 7 cost recovery/contracting/overseas visitor specialist;
- o a Civil Servant G7 (AfC 8b/8c equivalent) policy specialist

# **Indicative Programme Timetable**

Nov 14	Dec 14	Jan 15		Feb 15	Mar 15	Apr 15
<- Diagnostic pathway design phase ->		Pathway testing	<- Diagnostic pathway deployment phase ->			
External design team begins work	NHS staff hired to form new CRST. Initial training occurs	Diagnostic pathway testing with NHS trusts and CCGs	CRST begins formal deployment period with priority trusts		CRST deployment continues with next wave of trusts	Changes to NHS overseas visitor charging rules go live.
New regulations finalised (to be laid before Parliament in Jan 15) IT processes finalised. Scope of diagnostic pathway locked down		Diagnostic pathway refined and handed over to CRST		Ipsos MORI External evaluation finalises next stage of work (to include CRST deployment).		CRST continues to deploy to trusts where required

## Key accountabilities for this role

- Prepared to be held openly to account for the team meeting their goals
- Ensuring that the CRST functions in a professional and inclusive manner, utilising individual skillsets and maintaining excellent working relationships
- Ensuring that the final report at the end of each trust visit is quality-assured and covers the high-level points of the CRST's findings in a way that is accessible to its audience
- Using significant financial experience and market intelligence to provide insight to trusts in regards to successful overseas visitor identification and cost recovery processes

# Key requirements for this role

# Financial Acumen & Knowledge

- CCAB (or equivalent) qualified accountant
- A proven track record of successful financial management, delivery and ideally organisational/financial change in an NHS setting
- Ability to define the business model in financial terms and arrive at development plans that are soundly based in financial terms
- Effective analytical skills and comfortable with using the suite of programmes within Microsoft Office

## **Leadership & Communication**

- · A proven track record of NHS team leadership, desirably of senior staff
- Knows how to identify key influencers and how to get them involved in shaping and delivering change across the wider health and social care system
- Able to explain complex situations in ways that are accessible to a range of stakeholders, as well as being able to move easily between the detail and the big picture.

#### Change Management

- Able to create a picture of the desired future and determine what will need to change for that future to be realised
- Effective at engaging NHS finance leads and the wider workforce in defining the change agenda so that they take ownership for delivering the required change
- Consistently communicate the vision for the future and provide reinforcement for those critical to its achievement, removing obstacles as they emerge

## Key Civil Service competencies to be assessed<sup>1</sup>

- Collaborating & Partnering
- Delivering Value for Money
- Delivering at Pace
- Managing a quality service

<sup>&</sup>lt;sup>1</sup> <u>www.civilservice.gov.uk/wp-content/uploads/2012/07/Civil-Service-Competency-Framework-July-2012.pdf</u>